

## *Committees*

**All Committees are comprised of member volunteers. We encourage you or one of your staff to join a committee that is of interest to your organization.**

### **Ambassador Committee**

Serves as the Public Relations Arm of the Chamber. Promotes services and interacts with members so the Chamber can better identify and serve membership needs.

### **Advocacy**

Monitors legislative activity at all levels. Develops and maintains relationships with area elected officials and the Chamber legislative agenda. Makes recommendations regarding policy positions to the Board of Directors.

### **Professional Development**

Development and implementation of the leadership training programs to benefit Members and the community as a whole.

### **Young Professionals of Galesburg**

Responsible for enriching the careers of Galesburg Area Professionals under 40 through networking, education and community service.

## *Board of Directors*

|               |                  |
|---------------|------------------|
| Chairman      | Jeannette Kleine |
| Vice-Chairman | Tom McIntire     |
| Treasurer     | Stephen Browning |
| Past Chairman | Dave Pearson     |
| Director      | Wayne Allen      |
| Director      | Chris Bayer      |
| Director      | Kelli Bennewitz  |
| Director      | Alexis Clark     |
| Director      | Brenda Egenlauf  |
| Director      | Jeff Pacheco     |
| Director      | Adam Sampson     |
| Director      | Don Shadensack   |

## *Chamber Staff*

|                            |                |
|----------------------------|----------------|
| Executive Director         | Jessica Linder |
| Accountant                 | Patsy Gray     |
| Communications Associate   | Kate Rees      |
| Tourism Executive Director | Bill Morris    |
| Tourism Sales Associate    | Judy Moorehead |
| Tourism Associate          | Mary Plue      |

(Tourism offices are located at the Welcome Center, 2163 E. Main Street, (309)343-2485)

Our mission is to advocate for area business and member interests, while providing quality resources, services and leadership to its current and future members.

**GALESBURG**  
**CHAMBER**  
CONNECT IMPACT SUCCEED

Member  
Benefits  
&  
Services

200 East Main Street  
Suite 200 (2<sup>nd</sup> Floor)  
Galesburg, IL 61401

(309) 343-1194  
chamber@galesburg.org  
www.galesburg.org

## Direct Benefits

**Business Advocacy:** The Chamber is an organized voice of business for Galesburg. We look for potential opportunities and challenges for our area and work with our members to continue making this the best possible place to live and work.

**Referrals:** Chamber staff provides member information to hundreds of inquiries received by our office each year via mail, phone and e-mail requests. Members are given priority as business leads.

**Chamber Website:** All Chamber members are listed on the Chamber's website, [www.galesburg.org](http://www.galesburg.org). The site is updated and maintained by Chamber staff. Listings in the Chamber Member Directory are by category and alphabetical.

**Ribbon Cuttings:** Performed for members to recognize a new business or location or remodel/rebuild or a special anniversary (e.g. 10<sup>th</sup> anniversary, etc.). Scissors, ribbon and staff person to take photos for the newsletter are provided free of charge.

**Mailing Labels:** Members interested in their own direct mail advertising may purchase a set of membership mailing labels.

**Meeting Rooms:** Two meeting rooms available to members based on availability.

**Bulk Mailing Permit:** Members may use the Chamber's bulk permit, saving them the annual permit fee. Check with the Chamber office on cost and regulations.

**Business Seminars:** Throughout the year, learning opportunities are provided for our members. Topics vary and have included legislative updates, customer service, e-commerce and business education seminars.

**Tax Deductibility:** Membership is 100% tax deductible as "a necessary business expense", not as a charitable donation.

## Networking Opportunities

**Annual Meeting:** The Chamber hosts this special banquet, featuring notable speakers and a silent auction.

**Business after Hours:** An evening networking opportunity to have members visit the sponsor's place of business, showcasing their location and products or services. It is also an opportunity for the sponsor to tell members about the business. **Sponsor fee \$200.**

**Golf Tournament:** Members can participate in this annual tournament held at Lake Bracken Country Club or associates may come to network during dinner. **Hole Sponsorship \$100.**

**Seminars & Workshops:** Held periodically to feature educational opportunities & legislator updates to the business community.

**Thanksgiving Luncheon:** An annual event held to honor someone with the Thomas B. Herring award for his or her exemplary community service the past year. Sponsorship opportunities available.

**Committees & Task Forces:** An opportunity to take part in one of our active committees that work on issues relative to the business community.

## Marketing Opportunities

**Newsletter – The Express Track:** Monthly publication highlighting our events, new members, ribbon cuttings, "Toot Your Own Horn" member announcements or recognitions. Reaching 1,000+ members and those accessing our website for information. **Insert/Announcement Free.**

**"This Week at the Chamber" E-mail:** Sent every Monday to announce Chamber & Member happenings & events for the current and upcoming week. **Insert/Announcement Free.**

**E-mail Blast:** One sent per day to our e-mail list. Each member may use this marketing tool for a promotion or announcement once per month for a fee of **\$20 per occurrence.**

**Website:** Members are listed in the Business Directory alphabetically and by category. **Job Postings** are available to our members seeking new employees. Galesburg.org is viewed by thousands of individuals seeking information about the Galesburg and Knox County area.

For more information,  
Please e-mail:  
[chamber@galesburg.org](mailto:chamber@galesburg.org)  
or call 309-343-1194

Join the  
**GALESBURG AREA  
CHAMBER OF COMMERCE**  
*Attract Customers  
Create Connections*



- Mailing list of ALL Galesburg Area Chamber of Commerce businesses
- Community visibility
- Listing in Chamber online Directory
- Ongoing training and education
- Great networking and marketing opportunities
- Link to your website online
- WAIK/WRAM/WMOI \$250 Advertising Certificate (first year only with membership paid in full)
- Chamber newsletter promotional opportunities
- Service to others through committees and special projects
- A unified pro-business voice
- Use of Chamber bulk rate mailing permit
- Weekly email updates
- Ribbon Cutting
- Business After Hours
- Pro-business advocacy with local and state government
- New member profiles in newsletter
- Sponsorship opportunities
- Customer referrals by Chamber staff
- Affiliation with Illinois State Chamber of Commerce

**TOTAL VALUE OF INCLUDED SERVICES  
OVER \$500**

### Mission Statement

**“The mission of the Galesburg Area Chamber of Commerce is to advocate for area business and member interests, while providing quality services and leadership to its current and future members.”**

get it in  
**Galesburg.**

## MEMBERSHIP APPLICATION FORM

Complete this form and return it with your investment to the address below.

**All Membership Categories Listed on the reverse side.**

Date \_\_\_\_\_

Company \_\_\_\_\_

Contact \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_

Email \_\_\_\_\_

(If you have staff from other departments you would like to receive Chamber e-mail information, please add name and e-mail below.)

Name and E-mail Address of Additional Staff:

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

Web Address \_\_\_\_\_

Type of Business \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Payment:       VISA       MasterCard       Check

Card No. \_\_\_\_\_

Cardholder Name \_\_\_\_\_ Exp. \_\_\_\_\_

Signature \_\_\_\_\_

Address \_\_\_\_\_

Charge payments may be e-mailed to [pgray@galesburg.org](mailto:pgray@galesburg.org) or  
faxed to 309-343-1195

**Galesburg Area Chamber of Commerce**

200 East Main Street, Ste. 200  
Galesburg, IL 61401  
309-343-1194  
[www.galesburg.org](http://www.galesburg.org)

*Thank you for your membership investment.*

# MEMBERSHIP INVESTMENT SCHEDULE



The Membership Investment Schedule shown below was developed in an effort to identify factors that reflect the ability of each category of business to share in the financial requirements of the Chamber. The Chamber's financial operation is based upon a calendar fiscal year. Invoices for membership investment are usually mailed in December of the preceding year to give members the ability to plan their expenditures. **Dues are deductible as a necessary business expense.**

Membership categories and the Investment Schedule are as follows (**Employee calculations based on full time equivalent; e.g. all employees work a total of 200 hours per week, divide by 40 hours equals 5 full time**) :

- Banks & Financial Institutions:** \$25 per million dollars of deposits (\$260 minimum)  
Includes commercial and savings banks, savings and loan associations, and credit unions
- Professional Organizations:** \$260 for first licensee plus \$50 each for the next five *and \$25 each thereafter.*  
Provide the services of a professional person, generally licensed, including, but not limited to: physicians, physical therapists, dentists, chiropractors, optometrists, veterinarians, attorneys, real estate and insurance companies, financial planners, stock brokers, and the like.
- Retailers:** \$260 for 1-10 employees plus \$2.00 per additional employee (full time equivalents)  
Sell or distribute a product, includes restaurants and wholesalers
- Manufacturers:** \$260 for the first employee plus \$2.00 per additional employee (full time equivalents)  
Manufacture or process a product, includes printers
- Service, other:** \$260 for 1-10 employees plus \$2.00 per additional employee (full time equivalents)  
Provide a service, includes copy centers, or does not fall within another category
- Entrepreneur:** \$160 the first year only for a new small business  
New small business, excludes a franchise or chain, established within the past 12 months. Your company will be placed in the appropriate category at the beginning of the second year.
- Not-For-Profit Organizations:** \$160 (10 or less employees; more than 10 enroll under appropriate category)  
Reserved for non-profit organizations such as churches, civic and fraternal organizations.
- Individuals:** \$100  
Must be either a retired person or employed by a business that is a member or work as a single independent contractor or not be currently employed. Receives all mailings and is listed in website Business Directory. (e.g.: real estate agent within a company wanting a separate listing)
- Home-Based Business:** \$160  
Business operated primarily from home residence with not more than 2 employees (including owner).

---

11-16

Number of full time (or equivalent) employees \_\_\_\_\_ or \$\_\_\_\_\_ Million in deposits

Please bill our company:  Annually  Semi-Annually  Quarterly

Mail application and payment to:

**Galesburg Area Chamber of Commerce, 200 E. Main St., Ste. 200, Galesburg, IL, 61401**

# WEBSITE BUSINESS DIRECTORY LISTING

Please select 2 categories and return along with the Membership Application.

|                          |  |                          |                                      |
|--------------------------|--|--------------------------|--------------------------------------|
| <input type="checkbox"/> | accommodations                                 | <input type="checkbox"/> | chiropractors                        |
| <input type="checkbox"/> | accountants, accounting firms                  | <input type="checkbox"/> | choral ensemble                      |
| <input type="checkbox"/> | agriculture consultants                        | <input type="checkbox"/> | church                               |
| <input type="checkbox"/> | air conditioning-heating installation, repair  | <input type="checkbox"/> | cleaning                             |
| <input type="checkbox"/> | airports - air service                         | <input type="checkbox"/> | cleaning, janitorial services        |
| <input type="checkbox"/> | ambulance service                              | <input type="checkbox"/> | coffee shop                          |
| <input type="checkbox"/> | antiques                                       | <input type="checkbox"/> | collection agencies                  |
| <input type="checkbox"/> | apartments                                     | <input type="checkbox"/> | communication equipment, services    |
| <input type="checkbox"/> | apparel-children - apparel-men - apparel-women | <input type="checkbox"/> | computer programming/ consulting     |
| <input type="checkbox"/> | appliances                                     | <input type="checkbox"/> | computer repair-sales-services       |
| <input type="checkbox"/> | appraisers                                     | <input type="checkbox"/> | construction                         |
| <input type="checkbox"/> | architects                                     | <input type="checkbox"/> | consultant                           |
| <input type="checkbox"/> | art galleries                                  | <input type="checkbox"/> | consulting - insurance               |
| <input type="checkbox"/> | art supplies, art suppliers                    | <input type="checkbox"/> | containers, corrugated packaging     |
| <input type="checkbox"/> | assisted living                                | <input type="checkbox"/> | contractors - supplies, rentals      |
| <input type="checkbox"/> | attorneys                                      | <input type="checkbox"/> | contractors - timber frame           |
| <input type="checkbox"/> | auction services, auctioneers                  | <input type="checkbox"/> | contractors-concrete                 |
| <input type="checkbox"/> | audio-visual sales, service                    | <input type="checkbox"/> | contractors-general                  |
| <input type="checkbox"/> | automobile building & restorations             | <input type="checkbox"/> | contractors-suppliers, rentals       |
| <input type="checkbox"/> | automobile dealers - new, used                 | <input type="checkbox"/> | convenience stores                   |
| <input type="checkbox"/> | automobile parts                               | <input type="checkbox"/> | copier and office equipment services |
| <input type="checkbox"/> | automobile rental                              | <input type="checkbox"/> | correctional facility                |
| <input type="checkbox"/> | automobile repairs & service                   | <input type="checkbox"/> | cosmetics                            |
| <input type="checkbox"/> | automobile upholstery & trim                   | <input type="checkbox"/> | credit unions                        |
| <input type="checkbox"/> | banks & banking associations                   | <input type="checkbox"/> | dance studios                        |
| <input type="checkbox"/> | banquet facilities                             | <input type="checkbox"/> | decorating                           |
| <input type="checkbox"/> | bar  | <input type="checkbox"/> | dentists                             |
| <input type="checkbox"/> | barber shop                                    | <input type="checkbox"/> | dentists, orthodontics               |
| <input type="checkbox"/> | baseball stadium & team                        | <input type="checkbox"/> | dermatologists                       |
| <input type="checkbox"/> | beauty shop, supplies                          | <input type="checkbox"/> | diesel & lube distribution           |
| <input type="checkbox"/> | beer-wine sales                                | <input type="checkbox"/> | disabled persons services            |
| <input type="checkbox"/> | beer-wine sales, wholesales, equipment         | <input type="checkbox"/> | discount, thrift stores              |
| <input type="checkbox"/> | Better Business Bureau                         | <input type="checkbox"/> | distributors                         |
| <input type="checkbox"/> | blood center                                   | <input type="checkbox"/> | economic development                 |
| <input type="checkbox"/> | book dealers-stores                            | <input type="checkbox"/> | educational services                 |
| <input type="checkbox"/> | building hardware, materials, supplies         | <input type="checkbox"/> | electric contractors                 |
| <input type="checkbox"/> | car wash                                       | <input type="checkbox"/> | electric motors                      |
| <input type="checkbox"/> | career services                                | <input type="checkbox"/> | electrical contractors               |
| <input type="checkbox"/> | carpet cleaners                                | <input type="checkbox"/> | electrical suppliers                 |
| <input type="checkbox"/> | carpet, carpet installation                    | <input type="checkbox"/> | embroidery, screen printing          |
| <input type="checkbox"/> | cellular communications                        | <input type="checkbox"/> | employer benefits service            |
| <input type="checkbox"/> | chamber of commerce                            | <input type="checkbox"/> | employers' association               |
| <input type="checkbox"/> | child care                                     | <input type="checkbox"/> | employment agencies                  |
| <input type="checkbox"/> | chimney restoration                            | <input type="checkbox"/> | engineering services                 |

|                          |                                     |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | entertainment                       |
| <input type="checkbox"/> | environmental services              |
| <input type="checkbox"/> | equipment rental                    |
| <input type="checkbox"/> | event facilities                    |
| <input type="checkbox"/> | e-zine                              |
| <input type="checkbox"/> | farm equipment, supplies            |
| <input type="checkbox"/> | farm management                     |
| <input type="checkbox"/> | fertilizer brokerage                |
| <input type="checkbox"/> | fertilizer dealers                  |
| <input type="checkbox"/> | financial institutions              |
| <input type="checkbox"/> | financial services                  |
| <input type="checkbox"/> | financial services, brokers         |
| <input type="checkbox"/> | fire & water damage restoration     |
| <input type="checkbox"/> | fire equipment                      |
| <input type="checkbox"/> | fitness centers, health club        |
| <input type="checkbox"/> | flooring retailers, installation    |
| <input type="checkbox"/> | florists                            |
| <input type="checkbox"/> | food, grocery stores                |
| <input type="checkbox"/> | formal wear-wedding attire          |
| <input type="checkbox"/> | foundations                         |
| <input type="checkbox"/> | freight forwarders                  |
| <input type="checkbox"/> | funeral homes                       |
| <input type="checkbox"/> | furniture/home furnishings          |
| <input type="checkbox"/> | gift shops, collectibles            |
| <input type="checkbox"/> | glass sales, installation           |
| <input type="checkbox"/> | golf courses & country clubs        |
| <input type="checkbox"/> | government, city-county-state       |
| <input type="checkbox"/> | grain elevators                     |
| <input type="checkbox"/> | graphic design                      |
| <input type="checkbox"/> | hair care, salons                   |
| <input type="checkbox"/> | health & fitness                    |
| <input type="checkbox"/> | health care centers-clinics         |
| <input type="checkbox"/> | health department                   |
| <input type="checkbox"/> | hearing aids                        |
| <input type="checkbox"/> | home builder associations           |
| <input type="checkbox"/> | home health care services, supplies |
| <input type="checkbox"/> | home inspection services            |
| <input type="checkbox"/> | hospice care                        |
| <input type="checkbox"/> | hospitals                           |
| <input type="checkbox"/> | hotel/motel                         |
| <input type="checkbox"/> | ice cream, frozen yogurt            |
| <input type="checkbox"/> | income tax preparation              |
| <input type="checkbox"/> | insurance services                  |
| <input type="checkbox"/> | internet service providers          |
| <input type="checkbox"/> | investment                          |
| <input type="checkbox"/> | investment services                 |
| <input type="checkbox"/> | invitations                         |
| <input type="checkbox"/> | janitorial service                  |

|                          |  |
|--------------------------|--|
| <input type="checkbox"/> | jewelers                                     |
| <input type="checkbox"/> | kitchen & bath remodeling                    |
| <input type="checkbox"/> | land development                             |
| <input type="checkbox"/> | land surveyors                               |
| <input type="checkbox"/> | landscape services                           |
| <input type="checkbox"/> | lawn care                                    |
| <input type="checkbox"/> | libraries                                    |
| <input type="checkbox"/> | loan companies                               |
| <input type="checkbox"/> | locks & locksmith                            |
| <input type="checkbox"/> | machine shops                                |
| <input type="checkbox"/> | mailing equipment, services                  |
| <input type="checkbox"/> | manufacturing, manufacturers                 |
| <input type="checkbox"/> | mattress sales                               |
| <input type="checkbox"/> | meat-retail                                  |
| <input type="checkbox"/> | medical equipment, supplies                  |
| <input type="checkbox"/> | monuments                                    |
| <input type="checkbox"/> | mortgage                                     |
| <input type="checkbox"/> | motorcycles                                  |
| <input type="checkbox"/> | moving services                              |
| <input type="checkbox"/> | museums                                      |
| <input type="checkbox"/> | newspapers-publications                      |
| <input type="checkbox"/> | non-profit organizations                     |
| <input type="checkbox"/> | nursing homes                                |
| <input type="checkbox"/> | office furniture-design, equipment, supplies |
| <input type="checkbox"/> | office space leasing                         |
| <input type="checkbox"/> | oil & gas distribution                       |
| <input type="checkbox"/> | on-line magazine                             |
| <input type="checkbox"/> | optical                                      |
| <input type="checkbox"/> | optical, eye care                            |
| <input type="checkbox"/> | outdoor advertising                          |
| <input type="checkbox"/> | overhead doors                               |
| <input type="checkbox"/> | paint - wallpaper                            |
| <input type="checkbox"/> | party & wedding store                        |
| <input type="checkbox"/> | pest control                                 |
| <input type="checkbox"/> | pet care                                     |
| <input type="checkbox"/> | pet supplies-mail order                      |
| <input type="checkbox"/> | photography, photo studio                    |
| <input type="checkbox"/> | pharmacy                                     |
| <input type="checkbox"/> | physical therapists, rehab, sports medicine  |
| <input type="checkbox"/> | physicians                                   |
| <input type="checkbox"/> | plumbing, plumbers, plumbing suppliers       |
| <input type="checkbox"/> | powder coating                               |
| <input type="checkbox"/> | printers, printing services                  |
| <input type="checkbox"/> | public relations-promotions-marketing        |
| <input type="checkbox"/> | radio stations                               |
| <input type="checkbox"/> | railway companies                            |
| <input type="checkbox"/> | real estate - relocation                     |
| <input type="checkbox"/> | real estate-residential-commercial           |

|                          |                                   |
|--------------------------|-----------------------------------|
| <input type="checkbox"/> | recycling                         |
| <input type="checkbox"/> | rehabilitation services           |
| <input type="checkbox"/> | restaurants                       |
| <input type="checkbox"/> | restoration services              |
| <input type="checkbox"/> | retailer                          |
| <input type="checkbox"/> | retirement living                 |
| <input type="checkbox"/> | roofing contractors               |
| <input type="checkbox"/> | sandblasting                      |
| <input type="checkbox"/> | schools, colleges & universities  |
| <input type="checkbox"/> | senior services                   |
| <input type="checkbox"/> | sewer cleaning                    |
| <input type="checkbox"/> | sewing machine repair & supplies  |
| <input type="checkbox"/> | shipping, mailing services        |
| <input type="checkbox"/> | siding & windows                  |
| <input type="checkbox"/> | siding contractor                 |
| <input type="checkbox"/> | sign manufacture -installation    |
| <input type="checkbox"/> | social services                   |
| <input type="checkbox"/> | soft drink distributors, products |
| <input type="checkbox"/> | sporting goods                    |
| <input type="checkbox"/> | storage-household & commercial    |
| <input type="checkbox"/> | storage-mini storage              |
| <input type="checkbox"/> | supplies                          |
| <input type="checkbox"/> | swimming pools, spas              |
| <input type="checkbox"/> | task force member                 |
| <input type="checkbox"/> | television stations/cable         |
| <input type="checkbox"/> | theaters-theatres                 |
| <input type="checkbox"/> | timber frame - restoration        |
| <input type="checkbox"/> | tire dealers                      |
| <input type="checkbox"/> | title company                     |
| <input type="checkbox"/> | tourism                           |
| <input type="checkbox"/> | towing service                    |
| <input type="checkbox"/> | training programs                 |
| <input type="checkbox"/> | travel agencies                   |
| <input type="checkbox"/> | tree service                      |
| <input type="checkbox"/> | trucking                          |
| <input type="checkbox"/> | t-shirt -screen printing          |
| <input type="checkbox"/> | uniforms service, supply          |
| <input type="checkbox"/> | utilities                         |
| <input type="checkbox"/> | vending machines                  |
| <input type="checkbox"/> | veterinarians                     |
| <input type="checkbox"/> | video production - duplication    |
| <input type="checkbox"/> | visitors information center       |
| <input type="checkbox"/> | warehousing                       |
| <input type="checkbox"/> | warranty & service                |
| <input type="checkbox"/> | waste management                  |
| <input type="checkbox"/> | water conditioning                |
| <input type="checkbox"/> | web site design                   |
| <input type="checkbox"/> | welcome service                   |

|                          |   |
|--------------------------|---|
| <input type="checkbox"/> | wigs  |
| <input type="checkbox"/> | window replacement - residential-commercial |
| <input type="checkbox"/> | yellow pages                                |
| <input type="checkbox"/> | youth sports                                |